



VIRTUAL

CLLA'S 127TH NATIONAL CONVENTION

May | 5 · 6 · 12 · 13

REGISTRATION DEADLINE | FRIDAY, APRIL 2, 2021



ATTENDEE GUIDE

A Message from the CLLA'S President



CLLA Member,

I get it. I'm right there with you. A Virtual National Convention isn't what we all want. It's not the same. Not even close. Indeed, we all want to get together in person, shake hands, share a drink, give hugs, break bread. Make new connections, re-connect with colleagues. But of course, we can't do that... yet.

What can we do? The CLLA can do our best to provide the best virtual convention experience possible!

You want Education? During the Convention, we will be providing high-level, applicable, and pertinent education from experts in the field, with distinct tracks in programming, for creditors' rights attorneys, bankruptcy practitioners, and collection agencies, each with a designated time slot! Check it out, I think it's a pretty effective set up. You can drop in for the sessions pertinent to your business, and step out if it's not. And you can always stream it all later and catch up on what you missed once you have registered. We will provide over 10 CLE hours and 10 CEU hours (for Certified Commercial Collection Agencies), plus one Ethics credit, and an update on our Legislative efforts to protect our industry.

You want Networking? Each day, we will devote a large portion of time to socializing and networking. We'll be doing breakout rooms, along with some surprises along the way. (Insert sinister cackle here.)

You want Tradition? We'll be having our traditional Annual Business Meeting and Town Hall, where we will conduct elections and debates (if any positions are contested), along with our traditional passing of the gavel, and awarding our volunteers.

I look forward to seeing you all virtually!

Timothy Wan,
CLLA President 2019-2021

Commercial Law League of America

Association of Commercial Law, Collection Lawyers and Agencies

CLLA'S EDUCATION BY THE NUMBERS

15

LIVE EDUCATION SESSIONS



WHAT TO EXPECT FROM THE CONFERENCE EDUCATION

Attendees will be able to watch live presentations and ask the presenters questions, similar to an in-person conference. You will also have the ability to chat in real-time with other attendees, share insights and A-Ha! moments, and interact with the speakers to get more value. On-demand access to the sessions will be available after the Virtual Conference concludes. Having on-demand access means you don't have to worry about missing information, choosing between sessions, or attending live if something urgent occurs.

REQUIREMENTS

Computer: Laptop, Desktop, or Tablet is recommended.

Internet Connection: A hardwire connection vs Wi-Fi is recommended. The internet connection should be able to provide a data download and upload minimum speeds of one Megabit per second (Mbps) or more, and a broadband connection is recommended. Be aware that, at any time during the Virtual Conference, changes in internet connectivity and issues related to local availability and network speed may occur – those events are outside the control of CLLA and its technology provider.

Web Browser: The most recent version of Mozilla Firefox or Google Chrome is recommended, but almost all browsers are supported.

Audio: Computer or phone speakers.

Zoom: Access to Zoom via computer, mobile app, or dial-in is required for participation in the live sessions.

REGISTRATION INFORMATION



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2021

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Wednesday Thursday Wednesday Thursday

Let's Grow Membership...

Members:

Do you have a colleague that would benefit from being a part of a trusted network of commercial law attorneys and collection agencies? Now's your chance to showcase CLLA! **We are opening registration for you to invite and register a prospect to participate in the virtual event for FREE! Yes, FREE!** During the registration process, you will be asked for your prospect's name, company and email. This will allow them to participate in the event. One guest per member permitted. Your prospect cannot be from the same company or firm as you.

SPONSORSHIP OPPORTUNITY: \$125

Get your firm's logo placed on the CLLA Events page, convention eblasts, NewsWire, AGENCYAction and opening slides at all sessions.

Do you have a conflict and unable to participate in the National Convention and want your company recognized? You can register for Sponsor Only through the registration link on the Events page on ccla.org.

REGISTRATION DEADLINE

Friday, April 2

No registrations will be accepted after Friday, April 2 that require state accreditation for CLEs.

**No exceptions!
Register early!**

Registration Fee	Early Bird* Thru 3/19	Regular* Thru 4/2
All CLLA & IACC Members	\$189	\$289
Non-Members	\$500	\$500
Invited Prospect	Complimentary	

**Disclaimer: CLE credit available to attendees in qualifying states who register on or before Friday, April 2. We cannot guarantee state accreditation after April 2.*



Convention text alerts will be provided by Solutions by Text.

Solutions by Text (SBT) is a division of Marketing Response Solutions, LLC, a privately held corporation whose primary focus is delivering critical information in an SMS format Worldwide. SBT has developed a proprietary software designed to adhere to regulations within the mobile phone industry. Solutions by Text strives to: develop a scalable solution with flexibility to meet industry changes and demand, maintain a functional user interface with various user access options, build products delivering a clear consistent value, and construct a suite of services matching the demands of the consumer. For over 25 years, SBT has partnered with a variety of organizations in multiple industries to design/implement a diverse SMS solution. SBT customizes a suite of services to meet Client requirements and maintain ease of use.



As a community of attorneys, collection agencies, and law list publishers, you can shift at a moment's notice... so here we are doing just that, shifting our in-person National Convention into one live, virtual event. We are energized by the outpouring of excitement around the transition to our Virtual National Convention.

Leadership, staff, and speakers have been working diligently to make the Virtual Convention a compelling, interactive, and successful event.

Frequently Asked Questions

Don't see the information you are looking for? **Contact**
Dawn Federico at dawn.federico@ccla.org or 312-240-1400

How do I access sessions?

All sessions will be accessible via Zoom. You will find links for sessions through the Virtual National Convention website. You will also receive an email that will include the links to the education sessions. We recommend downloading the app and setting up an account (it is free) before the first session. You can download it here: <https://zoom.us/download>.

7 Rules of Etiquette:

1. Leave your keyboard alone.
2. Dress appropriately.
3. Be aware of your surroundings.
4. Mute your microphone when you are not talking.
5. Speak up when speaking.
6. If you must eat, turn off your camera.
7. Stay seated and stay present.

If I have any issues logging into Zoom, who should I contact?

Please email dawn.federico@ccla.org if you have any issues.

I am a panelist/speaker. What do I need to do?

We will schedule a Zoom meeting to discuss the process, sharing of your screen (if needed), etc. There will be a moderator who will introduce you and watch the chat box for questions from the attendees. The session will be recorded and made available for those that are unable to attend up to 30 days after the conference.

Will I receive CLE/CEU for participating in the live sessions?

All live sessions will be accredited with the state(s) in which members are registered. Be sure to register on or before Friday, April 2 in order to receive CLE state(s) accreditation.

What happens if I am unable to attend the live sessions?

Don't worry, all the sessions will be recorded and available up to 30 days following the conference to all registered attendees. Some states are allowing more flexibility with pre-recorded credits due to the pandemic. We will do everything possible to get all pre-recorded sessions accredited with each state. We ask that you know your states requirement(s) to insure acceptance of your session(s) for CLE.

To adhere to most states' accreditation of CLE's for recorded sessions, the recorded sessions must be "interactive". You will be asked to identify a "prop" towards the beginning and towards the end of the presentation. You will be asked to identify that "prop" on your CLE Form. The session moderator will tell you what to look for during the opening remarks of the session.

Will the National Convention sessions be available to non-registered members?

Sessions will only be made available to those who have registered and paid for the convention.

What is the Cancellation Policy?

On or before April 16 to receive a full refund less a \$25 processing fee.

Registration link https://ccla.formstack.com/forms/2021_ccla_national_convention

5 WEDNESDAY

6 THURSDAY

10–10:45 PM
CT

Welcome/General Session

Timothy Wan, CLLA President
*Smith Carroad Levy Wan & Parikh
Commack, NY*

11 AM–12 PM
CT

**The Sale of a Business and
Fraudulent Transfers**

Ted Hamilton
*Wetherington Hamilton PA
Tampa, FL*

12:15–1:15 PM
CT

Triadic Panel

Robert Ash
*Windham Professionals, Inc.
Fair Lawn, NJ*
Richard Payne
*Morrison & Payne
Toronto, ONT*

1:30–2:30 PM
CT

**Electronic Signature Acts (Uniform
and Otherwise): Recent Changes
and Current Case Law**

Wanda Borges
*Borges & Associates, LLC
Syosett, NY*
Lorna Walker
*Law Office of Sweet & Walker, PC
San Francisco, CA*

2:45–3:45 PM
CT

**The Small Business Reorganization
Act-Subchapter V: A Year Later**

Eric Van Horn
*Spencer Fane
Dallas, TX*
Robert Charbonneau
*Agentis, PLLC
Coral Gables, FL*
Zach Shelomith
*Leiderman Shelomith Alexander
+ Somodevilla, PLLC
Ft. Lauderdale, FL*

4–4:45 PM
CT

**Cocktail Connections with
Breakouts**

11 AM–12 PM
CT

Legal Ethics in the Movies

Ben Farrow
*Anderson Williams & Farrow
Montgomery, AL*

12:15–1:15 PM
CT

**Mistakes I Made as a Beginner
Collector**

Brad Lohner
*Priority Credit Management Corp.
Richmond Hill, ONT*

1:30–2:30 PM
CT

**The TCPA: Where We Were Then,
Where We Are Now, and Where We
Hope to Be Soon**

Nicole Strickler
*Messer Strickler, Ltd.
Chicago, IL*

2:45–3:45 PM
CT

**Annual Case Law Update from
the Supreme Court and Courts of
Appeal**

Ron Peterson
*Jenner & Block, LLP
Chicago, IL*

4–4:45 PM
CT

New Member Spotlight



Suggested Audience Key:

12 WEDNESDAY

13 THURSDAY

11 AM—12 PM
CT



Legislative Forum

Daniel C. Kerrick
*Hogan McDaniel
Wilmington, DE*

David Goch
*Webster, Chamberlain & Bean
Washington, DC*

Peter Califano
*Cooper, White & Cooper, LLP
San Francisco, CA*

Zach Shelomith
*Leiderman Shelomith Alexander
+ Somodevilla, PLLC
Ft. Lauderdale, FL*

12:15—1:15 PM
CT



Alternative Fee Arrangements and the Different Ways Forwarders and Receivers Can Send and Receive Cases

Michelle Galvan
*Columbia Collection Service, Inc.
Milwaukie, OR*

1:30—2:30 PM
CT



UCC Filings, Mechanics' Liens

Ryan Hatton
*Gurstel Law Firm PC
Golden Valley, MN*

2:45—3:45 PM
CT



COVID, Calamity and the Code: New Challenges in Distressed Real Estate

Candice Kline
*Saul Ewing, LLP
Chicago, IL*

Jack Rose
*Rosenberg & Estis, PC
New York, NY*

4—4:45 PM
CT

Cocktail Connections with Breakouts

11 AM—12 PM
CT



Collecting Outstanding Receivables: How to Make More Money for Your Business in Challenging Times

Stan Hammerman
*Hammerman & Hultgren, PC
Phoenix, AZ*

Tina Ziegler
*Hammerman & Hultgren, PC
Phoenix, AZ*

12:15—1:15 PM
CT



Going Paperless & Compliance Issues Involved
(Full presentation deck available LIVE only. Recording will provide AUDIO only.)

Larry Butterfield
*Specialized Attorney Services, Inc.
Louisville, KY*

Lauri Hudson
*Hudson Law Offices PC
Turnersville, NJ*

1:30—2:30 PM
CT



Seizing Stock

Daniel C. Kerrick
*Hogan McDaniel
Wilmington, DE*

2:45—3:45 PM
CT



Perspective from the Bench: Bankruptcy Judges Address Latest Challenges Facing Debtors and Creditors

Hon. Janet Baer
*US Bankruptcy Court,
Northern Illinois District
Chicago, IL*

Hon. Paul W. Bonapfel
*US Bankruptcy Court,
Northern District of Georgia
Atlanta, GA*

4—4:45 PM
CT

Hon. Judith Fitzgerald (ret.)
*US Bankruptcy Court (Retired)
Pittsburg, PA*

Annual Awards/Closing Remarks

EDUCATION PROGRAM DESCRIPTION AND SCHEDULE

DAY ONE WEDNESDAY, MAY 5



Ted Hamilton

GEN **The Sale of a Business and Fraudulent Transfers** | 11 AM - 12 PM (CT)

This session will focus on the Uniform Fraudulent Transfer Act also known as the Uniform Voidable Transfer Act along with the bankruptcy discharge exceptions in relationship to potential ways for a creditor to challenge as a fraudulent or voidable transfer or voidable transfer of funds paid to the seller of a business. The session will also focus on the value of “good faith” and whether the money attributed to “good faith” might be challengeable as a fraudulent transfer in either bankruptcy court or in a collections case. **CLE CEU**

Ted Hamilton is a partner of Wetherington Hamilton PA. His practice concentrates on Corporate Law, Secured Transactions, Community Association Law, Commercial Litigation, Collections, Real Estate Transactions, Civil Trial Practice and Real Estate Litigation. Attorney Hamilton has been in private practice his entire career. After graduating from the University of Florida Law School in 1991, he went into private practice in Tampa where he grew up. His sustained growth in his firm, has occurred as a result of diversification, recognizing talent and treating both clients and employees fairly.



Robert “Ash” Aschenbrand



Richard Payne

AGY **Triadic Panel** | 12:15 - 1:15 PM (CT)

The triadic system is the foundation upon which the CLLA is built. How can we best assist our partners in the triad through these challenging times and be ready for prosperity when it returns? **CEU**

Robert Ash is a seasoned veteran of the collection industry; with over 20 years’ experience in Accounts Receivable Management, Consumer Collections and Commercial Debt Collections. His longstanding career with AMS began in 1997, when Robert joined the collection team. After six years of delivering exceptional recovery results and service to AMS’ clients, Robert was promoted to Legal Department Manager. Robert’s financial expertise and strong communication skills provide a seamless transition from collections to litigation. As a member of the Commercial Law League of America (CLLA) and active participation within the CLLA’s Eastern Regional Committee, Robert has developed and cultivated close associations with a network of collection attorneys throughout the country, ensuring AMS’ clients have the best representation to meet their legal needs.

Richard Payne is the Chair of the Creditors’ Rights Section of the Commercial Law League of America and is a Canadian Barrister and Solicitor practicing law at the law firm of Morrison and Payne in Toronto. His practice includes a large volume of commercial collections and assisting the long arm of the law to extend into Canada.



Wanda Borges, Esq.



Lorna Walker

CRS **Electronic Signature Acts (Uniform and Otherwise): Recent Changes and Current Case Law** | 1:30 - 2:30 PM (CT)

Despite the passage of the federal Electronic Signatures in Global and National Commerce (“ESIGN”) Act in 2000 and the creation of the Uniform Electronic Transactions Act (“UETA”) in 1999, not all states have adopted or follow these statutes. Some states have their own versions of these statutes, such as the New York Electronic Signatures and Records Act (“ESRA”) and the Arizona Electronic Transaction Act (“AETA”). In recent years, and most importantly since the onslaught of the coronavirus, many states have revised their notarization statutes to provide for online/electronic notarization of documents for court and real estate transactions. Even the SEC revised Rule 302(b) in light of COVID-19 concerns. This program will discuss these statutes generally and specifically with respect to current litigation concerning the enforceability of electronic signatures. **CLE CEU**

Wanda Borges, Esq. is the principal member of Borges & Associates, LLC, a law firm based in Syosset, New York. For more than thirty-nine years, Ms. Borges has concentrated her practice on commercial litigation and creditors’ rights in bankruptcy matters, representing corporate clients and creditors’ committees throughout the United States in Chapter 11 proceedings, out of court settlements, commercial transactions and preference litigation. She is a member and Past President of the Commercial Law League of America and has been an Attorney Member of its National Board of Governors, a Past Chair of the Bankruptcy Section Executive Council, a past member of the executive council of its Eastern Region and is currently the Immediate Past

EDUCATION PROGRAM DESCRIPTION AND SCHEDULE

DAY ONE WEDNESDAY, MAY 5

Chair of its Creditors' Rights Section Executive Council. She is the President of the Commercial Law League Fund for Public Education. She is a member of several bar associations, including the American Bar Association and the American Bankruptcy Institute. Ms. Borges serves on the Board of Directors of the International Association of Commercial Collectors, of which her firm is an associate member. She is an internationally recognized lecturer and author on various legal topics including Bankruptcy Issues such as fraudulent conveyances, 503(b)(9) claims and preferences, the Uniform Commercial Code, ECOA, FCRA, antitrust law, and current legal issues such as Credit Card Surcharge issues, Social Media, Cybersecurity and Ethics for the Trade Credit Grantor.

Lorna Walker is the principal of Sweet & Walker, a Professional Corporation. She has practiced law in the San Francisco Bay Area for more than 25 years. Ms. Walker received her Bachelor of Science degree in Accounting from the University of Idaho in 1988 and graduated summa cum laude. Ms. Walker received her Juris Doctorate degree from the University of Utah School of Law in 1991. Ms. Walker is a frequent speaker on creditor's rights topics. She has spoken about foreign judgment enforcement, credit applications, complex litigation issues, and personal guarantees. Ms. Walker is actively involved in several outside organizations.

The Small Business Reorganization Act-Subchapter V: A Year Later | 2:45 - 3:45 PM (CT)

 The panel will discuss the Small Business Reorganization Act and how it has impacted the bankruptcy process during the one year since its enactment. Specifically, the panelists will cover Subchapter V of Chapter 11 of the United States Bankruptcy Code, which is a "Small Business Debtor Reorganization". Topics include an overview of the panelists' experiences with Subchapter V during the last year, an update of relevant Subchapter V cases that were decided in the last one year, and a practical discussion from both the debtor's attorney perspective and the creditor's attorney perspective.  

Robert Charbonneau is a founding member of the firm, Agentis, PLLC. He concentrates his practice in troubled loan workouts, business restructuring and dispute resolution and insolvency matters. Bob has particularly broad experience representing statutory committees, including creditors' committees, and funds purchasing distressed debt.

Zach Shelomith is a founding Member of Leiderman Shelomith Alexander + Somodevilla, PLLC, in Fort Lauderdale, Florida. He handles corporate and personal bankruptcy matters, Assignments for the Benefit of Creditors, bankruptcy litigation and student loan law. Zach is Board Certified in Business Bankruptcy Law and Consumer Bankruptcy Law by the American Board of Certification. Zach is AV Rated by Martindale-Hubbell, has been recognized by Chambers USA for Bankruptcy/Restructuring and has been listed in the Florida Super Lawyers, South Florida Legal Guide Top Lawyers and Florida Trend Legal Elite lists. Zach has published materials for and has spoken at a number of local, national and international seminars, as well as pro bono workshops, on topics such as individual and corporate Chapter 11 cases, Subchapter V cases, consumer bankruptcy and student loan law. Zach is a past president of the Bankruptcy Bar Association for the Southern District of Florida, and he is also a member of the American Bankruptcy Institute and the National Association of Consumer Bankruptcy Attorneys. Zach also serves on the Executive Council of the Bankruptcy Law Section of the Commercial Law League of America as Secretary and serves as the Co-Chairperson of the Broward County Bar Association Bankruptcy Law Section. Zach co-authored the book Individual Chapter 11, published by the American Bankruptcy Institute and has contributed to other articles of interest in the bankruptcy community.



Robert Charbonneau



Zach Shelomith



Eric Van Horn



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EDUCATION PROGRAM DESCRIPTION AND SCHEDULE

DAY ONE WEDNESDAY, MAY 5

Eric Van Horn is a partner in the Dallas office of Spencer Fane LLP, a national business law firm with offices throughout the country. Eric assists clients nationwide with all aspects of bankruptcy, reorganizations, negotiations, collection actions, multijurisdictional insolvencies, and corporate liquidations. His work in complex Chapter 11 and Chapter 7 bankruptcy cases has involved representing committees of unsecured creditors and investors, debtors, trustees, secured lenders, landlords, and general unsecured creditors (including critical vendors and suppliers). He also defends clients against bankruptcy preference and fraudulent transfer (claw back) lawsuits and assists clients in bidding on and acquiring assets out of bankruptcy cases. His specific industry experience includes clients in oil and gas, manufacturing, health care, restaurant, manufacturing, retail and technology industries.

DAY TWO THURSDAY, MAY 6



Ben Farrow

GEN Legal Ethics in the Movies | 11 AM - 12 PM (CT)

Our speaker will use 5-6 television and movie clips to demonstrate some typical ethical issues and apply the model rules to provide guidance. **CLE CEU**

Ben Farrow was born in west Texas and raised in Colorado, Idaho and Louisiana attending Tulane University and the Louisiana State University for Law School. He worked as deckhand on the Mississippi River and in the Gulf of Mexico to pay for college and law school. After graduation and passing the Louisiana State Bar in 1992 he began his legal career as an Admiralty lawyer in New Orleans. He subsequently moved to Alabama and passed the Alabama Bar exam in 2000. He practiced as an insurance defense attorney for a few years and then found work at his current firm in 2002, becoming a partner in 2006. In 2015 he obtained his license to practice in Mississippi and the firm opened its Jackson office that same year. Ben's involvement with the Commercial Law League of America started with his current firm when he was introduced to the League by some colleagues. He was astonished at how well it fit his practice. He subsequently became interested in leadership in CLLA and was appointed the Education Chair. He has held that role for the last two years.



Brad Lohner

AGY Mistakes I Made as a Beginner Collector | 12:15 - 1:15 PM (CT)

In my presentation, I will re-live my formative years as a new collector, going through the highs, lows, and lessons learned. It takes at least one year of "apprenticeship" for an inexperienced person to understand consumer debt recovery's practical aspects and an additional year for commercial debt recovery. Understanding new employees' mindsets and struggles, trainers and management can shorten the learning curve and increase staff retention. **CEU**

Brad Lohner started as a newbie collector in 1986 and has since owned and sold one of Canada's largest consumer agencies, then switched to commercial debt recovery and founded Priority Credit Management Corp. in 2005. In 2008, Brad purchased Account Adjustment Bureau in Ann Arbor, Michigan. Today, Brad is now retired, with management teams running the day-to-day operations in the US and Canada, and currently occupies the position of Vice President of the International Association of Commercial Collectors.



Nicole Strickler

AGY The TCPA: Where We Were Then, Where We Are Now, and Where We Hope to Be Soon | 1:30 - 2:30 PM (CT)

CRS The TCPA serves to limit the technology we can legally use to communicate over the past two years, however, court decisions throughout the nation have differed as to application of the TCPA to that equipment. As we are poised for a decision to resolve the circuit split at the Supreme Court in Facebook, this presentation will explore what we think the law will be when all is said and done. **CLE CEU**

DAY TWO THURSDAY, MAY 6

Nicole Strickler is a seasoned litigator focusing her practice in the defense of consumer financial services litigation throughout the country. This includes representing clients in both individual and class actions involving state and federal consumer protection laws, including the Fair Debt Collection Practices Act (“FDCPA”), Fair Credit Reporting Act (“FCRA”), Telephone Consumer Protection Act (“TCPA”) as well as similar state laws. Her clients include corporations, lending institutions, collection agencies, asset purchasers, lawyers as well as individuals. While she always strives to win prior to trial, Ms. Strickler has successfully defended numerous bench and jury trials on behalf of her clients, including class claims. She is routinely solicited to speak before national industry trade organizations, and in publications, concerning issues affecting the credit and collection industry. Additionally, she has substantial experience representing her clients before state regulators, such as the Illinois Department of Financial and Professional Regulation, and the Consumer Financial Protection Bureau. Ms. Strickler has also successfully represented clients in numerous cases on appeal in various appellate courts, and even as amicus curiae before the United States Supreme Court. Apart from her financial services practice, Ms. Strickler also defends corporations and individuals in claims brought under state and federal employment laws including Title VII, Section 1983, the Illinois Wage and Payment Act, and the Illinois Unemployment Insurance Act. In this practice, she has tried cases to successful verdict, in addition to serving as a sounding board for her client’s compliance issues.



Ron Peterson

BKY Annual Case Law Update from the Supreme Court and Courts of Appeal | 2:45 - 3:45 PM (CT)

Ron Peterson will deliver his annual case law update. He will review major U.S. Supreme Court and Courts of Appeals decisions. **CLE CEU**

Ron Peterson Partner, Jenner & Block LLP in Chicago, Illinois. He concentrates his practice in the areas of commercial, insolvency and bankruptcy law. Mr. Peterson has presided over numerous complex commercial cases, including Stotler & Co., the country’s 10th largest commodities house, and Lancelot Investors Fund, L.P., a \$1.7 billion Ponzi scheme. He is the Chairman of the Creditors’ Committee in Thomas J. Petters, a \$3.5 billion Ponzi scheme. Mr. Peterson served as the examiner in the chapter 11 case of Robert Lund, a large real estate developer. Mr. Peterson has been a member of the panel of Chapter 7 Trustees for the Northern District of Illinois, Eastern Division, since 1987. He is the past President of the National Association of Bankruptcy Trustees. Mr. Peterson is a fellow of the American College of Bankruptcy and a member of the American Bankruptcy Institute. He is a member of the Business Bankruptcy Committee of the Business Law Section and the Bankruptcy Litigation Committee of the Litigation Section of the American Bar Association. He is a member of the International Association of Restructuring, Insolvency & Bankruptcy Professionals, and the Commercial Law League of America. In 2014, the Commercial Law League of America awarded Mr. Peterson the Lawrence P. King Award.

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The banner features a dark blue background with a glowing network of white and blue lines. In the center, there is a golden scale of justice. The word 'VIRTUAL' is written in large, semi-transparent white letters on the left. The text 'Law N.9' is visible in the bottom left corner. Other faint text includes 'PLANNING', 'MEDICAL', 'TECHNOLOGY', 'BLOCKCHAIN', 'AI-20', 'SCANNING', and 'LOG ON'.

DAY THREE WEDNESDAY, MAY 12



Peter Califano



David Goch



Legislative Forum | 11 AM - 12 PM (CT)



Join the CLLA's legislative chairs and lobbyist as they discuss and update legislative, amicus and grassroots activities impacting the credit and finance industry. They will discuss key COVID-19 federal and state legislation, a Chapter 10 overview, the status of bankruptcy venue reform and initiatives in support of the extension of Subchapter V, the student loan crisis and preference reform. This is an important panel for creditor's rights and bankruptcy practitioners and to discover how to get involved in these critical issues for the industry.



Daniel C. Kerrick



Zach Shelomith

Peter Califano has over 30 years of experience representing creditors and debtors in all aspects of insolvency-related matters, including bankruptcy and state law insolvency proceedings, litigation and related business transactions. He has special expertise in representing parties in non-bankruptcy alternatives such as assignments for the benefit of creditors, receiverships and dissolutions, along with equipment leasing and financing. Mr. Califano has successfully represented a wide range of individuals' and institutional clients' interests. He currently is the chair of Cooper's Bankruptcy & Insolvency Group. Mr. Califano is active in the bankruptcy bar leading several national and regional bankruptcy organizations and is a frequent speaker and writer on bankruptcy-related topics. In September 2011, he testified in Washington, D.C. before the Subcommittee on Courts, Commercial and Administrative Law of the House Judiciary Committee on bankruptcy venue reform. He remains active on the issue and helped to draft the Bankruptcy Venue Reform Act of 2018 (S. 2282), introduced on January 8, 2018, by Senators John Cornyn (R-TX) and Elizabeth Warren (D-MA). As President of the California Bankruptcy Forum, in 2013 he helped to develop and create the Pro Bono Project, a statewide program to assist indigent debtors with access to the courts. Since 1997, Mr. Califano has been a member of the Panel of mediators for the U.S. Bankruptcy Court for the Northern District of California's Dispute Resolution Program and since 2008 he has been a member of the Early Neutral Evaluators' Panel for the U.S. District Court for the Northern District of California. Mr. Califano is AV Preeminent rated by Martindale Hubbell. He is currently the Past President for the Commercial Law League of America where he continues to support the partnership between the International Association of Commercial Collectors and the CLLA.

David Goch specializes in representing trade associations and other industry groups. He serves his association clients in a variety of diverse areas, including corporate, tax, antitrust, governance, intellectual property, standards and certification, employment matters, and government relations. He attends client Board of Directors meetings on a regular basis. David also advocates on behalf of clients before State and Federal agencies, successfully resolving association antitrust investigations by the Federal Trade Commission and actions by State Attorneys General. David participates in standards writing efforts with the American National Standards Institute and through the International Standards Organization ("ISO") as a US delegate for manufactured goods. He also oversees the firm's state charitable solicitation registration program.

Daniel C. Kerrick is an experienced litigator representing creditors of all size, type and geographic origin in Delaware and Pennsylvania. His experience includes preventative legal counseling, comprehensive litigation advice and services, accounts receivable advice and management, and timely and efficient enforcement of judgments. He litigates matters in every court in the State of Delaware, including Chancery Court and Bankruptcy Court. Mr. Kerrick represents a wide variety of clients in contract and UCC actions, complex commercial disputes, corporate fiduciary litigation, business litigation and control disputes. He also represents clients in connection to dissolution and asset recovery. Mr. Kerrick is a published author and speaks regularly about issues affecting creditors' rights and remedies. Areas of Practices: Commercial Bankruptcy, Commercial Litigation, Real Estate.

Zach Shelomith is a founding Member of Leiderman Shelomith Alexander + Somodevilla, PLLC, in Fort Lauderdale, Florida. He handles corporate and personal bankruptcy matters, Assignments for the Benefit of Creditors, bankruptcy litigation and student loan law. Zach is Board Certified in Business Bankruptcy Law and Consumer Bankruptcy Law by the American Board of Certification. Zach is AV Rated by Martindale-Hubbell, has been recognized by Chambers USA for Bankruptcy/Restructuring and has been listed in the Florida Super Lawyers, South Florida Legal Guide Top Lawyers and Florida Trend Legal Elite lists. Zach has published materials for and has spoken at a number of local, national and international seminars, as well as pro bono workshops, on topics such as individual and corporate Chapter 11 cases, Subchapter V cases, consumer bankruptcy and student loan law. Zach is a past president of the Bankruptcy

DAY THREE WEDNESDAY, MAY 12

Bar Association for the Southern District of Florida, and he is also a member of the American Bankruptcy Institute and the National Association of Consumer Bankruptcy Attorneys. Zach also serves on the Executive Council of the Bankruptcy Law Section of the Commercial Law League of America as Secretary and serves as the Co-Chairperson of the Broward County Bar Association Bankruptcy Law Section. Zach co-authored the book Individual Chapter 11, published by the American Bankruptcy Institute and has contributed to other articles of interest in the bankruptcy community.



Michelle Galvan

AGY **Alternative Fee Arrangements and the Different Ways Forwarders and Receivers Can Send and Receive Cases | 12:15 - 1:15 PM (CT)**

Ever wonder whether there are other fee arrangements, other than a flat contingency percentage? Ever have a concern about whether a non-contingent fee is appropriate? What about interest and attorneys' fees? Join a twenty-year veteran of collections with over two decades of experience, in seeing how she has "pushed the envelope," and explore different non-traditional fee arrangements. **CEU**

Michelle Galvan is the owner of Columbia Collection Service out of Milwaukie Oregon, with over two decades of experience in managing employee workforces overseeing commercial and consumer collections Michelle Galvan offers a unique blend of leadership, vision, and knowledge in the collection industry. Michelle is a professional who maintains a flair for multi-tasking, being someone who does not sit by and wait for things to happen, Michelle MAKES them happen. All while infusing the team she leads with her infectious energy and passion that empowers them all to think BIG and pursue goals with such an intensity and focus that anything, but success is unthinkable. Her background in collections is well-versed affording her a plethora of opportunities in relationship management, team building, training, and management experience making her a natural born leader. What sets Michelle apart is her willingness to go above and beyond as an advocate for patients and consumer experience while pushing the envelope in terms of what is possible for changing the perception of the collection industry as a whole.



Ryan Hatton

AGY **UCC Filings, Mechanics' Liens | 1:30 - 2:30 PM (CT)**

CRS 10,000-foot overview of the mechanic's lien process and utilization of UCC financing statements to secure payment obligations. **CLE CEU**

Ryan Hatton joined Gurstel Law Firm, PC in 2018 as a Senior Counsel in the Commercial Transactions and Litigation Department and is based in the Firm's Minnesota office. Ryan is a business attorney focused in the areas of commercial transactions and litigation, construction law and immigration petitions. Ryan's nearly twenty-year legal career spans all facets of the construction and real estate development industries. He has a comprehensive commercial practice, representing developers, lenders, general contractors, subcontractors, and suppliers. His areas of core competency include: Entity selection and formation; contract drafting and negotiations; defending constructions defect claims; assisting in project close out; prosecuting payment claims via orders, mechanic's liens, payment bonds and statutory prompt payment claims; obtaining insurance coverage for contractors; bid disputes; regulatory compliance for contractors (including handling investigations by federal and state governments); DBE accreditation; immigration compliance and petitions; commercial landlord representation; real estate investor representation; secured creditor representation; and real estate development. Ryan is licensed in both Minnesota and Iowa. He is an active member of the Construction Section of the Minnesota State Bar Association and served as the section's Chair in 2018 – 2019. Ryan has participated in the creation and implementation of legislative bills related to the construction industry, as well as the preparation of Amicus briefs to the Minnesota Supreme Court on behalf of the industry. Ryan regularly represents clients in contested arbitration and district court proceedings, as well as appellate courts.

BKY **COVID, Calamity and the Code: New Challenges in Distressed Real Estate | 2:45 - 3:45 PM (CT)**

This panel will discuss issues affecting real estate during the Covid-19 crisis in pre-bankruptcy and bankruptcy cases. These issues include rent abatement and payment, force majeure clauses, and business interruption insurance litigation. The panel will also discuss a recent trend in real estate bankruptcies to complete the case in under 40 days, and whether this trend may continue. **CLE**



Candice Kline



Jack Rose

DAY THREE WEDNESDAY, MAY 12

Candice Kline is a partner at Saul Ewing Arnstein & Lehr focused on bankruptcy and restructuring situations and litigation. She serves in leadership at various bar and trade associations and is a member of the CLLA's Bankruptcy Section Executive Council. Candice has an MBA and JD and began her legal career after many years in global commercial banking and business, including startups. She practices in Illinois and Ohio with a nationwide docket in complex commercial matters.

Jack Rose has three decades of experience in bankruptcy and distressed situations having been actively involved in many of the nation's largest bankruptcies, representing lenders, financial institutions, domestic and foreign banks, acquirers, investors, debtors and creditors, landlords and tenants. His experience with distressed real estate and real-estate-owning entities in bankruptcy includes his representation of Olympia and York and VMS NHP in their chapter 11 bankruptcies. Jack also has significant experience in international and cross-border insolvencies, restructurings and workouts. Prior to joining Rosenberg & Estis, Jack was a partner at the Law Offices of Jack J. Rose in Bronxville, New York where he represented investors, creditors, shareholders and debtors in a boutique environment connection with investments and restructurings. In addition, Jack has served as a mediator and court appointed Chief Restructuring Officer. and was previously with the firms of Ashurst LLP, White & Case, Rogers & Wells (now Clifford Chance) and Weil Gotshal and Manges.

DAY FOUR THURSDAY, MAY 13



Stan Hammerman



Tina Ziegler

AGY **Collecting Outstanding Receivables: How to Make More Money for Your Business in Challenging Times | 11 AM - 12 PM (CT)**

GEN

Stan Hammerman and Tina Ziegler have been working together for more than 26 years helping their clients collect outstanding receivables. In this presentation they share their ideas with you about the following: (1) How to evaluate a new claim including collectability and legal review. (2) How to manage litigation strategy. (3) How to manage client needs in a post-COVID environment (4) How technology and COVID have changed the world of litigation and how to best serve your clients in this environment. **CLE CEU**

Stan Hammerman earned his bachelor's degree from The Ohio State University and his Juris Doctor from Ohio Northern University. He was admitted to the State Bar of Arizona in 1975 and started his own firm in 1977. Hammerman & Hultgren, P.C. specializes in collection law in both the commercial and retail areas of law. Mr. Hammerman is a frequent speaker at seminars on collection law for the State Bar of Arizona, Maricopa County Bar Association, and other organizations. He previously served on the Civil Study Committee for the Maricopa County Superior Court and the Committee on Civil Rules of Procedure for Limited Jurisdiction Courts. He is currently serving as a Member of the Arizona Commission on Access to Justice. Mr. Hammerman has been a member of the Commercial Law League of America since 1995 and is also a member of the International Association of Commercial Collectors and the National Creditors Bar Association. He has been selected for inclusion in the Southwest Super Lawyers publication every year since 2010. Both Mr. Hammerman and his firm are AV-rated.

Tina Ziegler is an Advanced Certified Paralegal at the law firm of Hammerman & Hultgren, P.C. in Phoenix, AZ which specializes in collection law. She has worked for the firm since October 1994 and is the paralegal to Partner, Stanley M. Hammerman. Ms. Ziegler earned her associate degree in Legal Assisting from Phoenix College, graduating with high distinction in May 1995. In December 2002, she obtained her bachelor's degree in Applied Sciences from Arizona State University, graduating summa cum laude. Ms. Ziegler has extensive knowledge of collection law and the process of obtaining and enforcing a judgment. She has spoken both locally and nationally about collection law and civil trial practice since 2001. Ms. Ziegler is a Past President of the Maricopa County Bar Association's Paralegal Division and was selected as the Paralegal Member of the Year by the Division in 2012 and 2014. In 2016, she was selected as the MCBA's first non-attorney recipient of the Robert R. Mills Member of the Year Award. She was also one of the first non-attorney Members to be elected to the MCBA's Board of Directors. Ms. Ziegler is the founder of the Legal Professionals Unite volunteer group.

EDUCATION PROGRAM DESCRIPTION AND SCHEDULE

DAY FOUR THURSDAY, MAY 13



Larry Butterfield



Lauri Hudson

AGY Going Paperless and the Compliance Issues Involved |

12:15 - 1:15 PM (CT)

(Full presentation deck available LIVE only. Recording will provide AUDIO only.)

Getting bogged down with files and the sheer volume of paper? Are you being left behind in this digital age? Do you often think of taking your office paperless but just do not know where to start? In this session we will discuss an example of how your law firm or agency can shed its physical files. We will also discuss the regulatory and compliance issues involved with taking your office paperless. **CLE CEU**

Lawrence H. Butterfield, Jr. has been involved in the credit & collection industry for 45 years. Currently he is President of 2 companies, Specialized Attorney Services, Inc. & A I Legal Solutions, Inc. SAS is a full-service process serving firm and A I Legal uses artificial intelligence to provide document preparation and e-filing services. Butterfield is also President of LB & LN Company Ltd. The company owns 2 farms in Tanzania, growing avocados and cashews, utilizing sustainable farming techniques. LB & LN also grows corn beans and corn as well as store food for later distribution. Larry is an avid reader, enjoys sports especially University of Louisville athletics. He volunteers his time, money, and talents to numerous organizations in his hometown of Louisville.

Lauri Hudson is the owner of Hudson Law Offices located in Turnersville, NJ, a practice she founded over twenty-three years ago. Hudson Law Offices solely concentrates in creditor's rights and collection law. Ms. Hudson was admitted to the NJ and PA bars in 1989 after attending Rutgers Law School in Camden, New Jersey where she graduated with honors. She is a member of the New Jersey State Bar Association, the NJ Creditors Bar Association, the IACC, and has been a member of the CLLA since 1997. She sat on the National Education Committee and was an attorney member of the Eastern Region. Since 2006 Ms. Hudson has been the President of The Road Company Theater Group, a regional nonprofit theater company that owns the historic Grand Theatre in Williamstown, NJ. She was the recipient of a Lifetime Achievement award from New Jersey Act for her work in the arts community and also received a 2016 Encore Award from the South Jersey Cultural Alliance for her dedication and involvement in the arts.



Daniel C. Kerrick

AGY Seizing Stock | 1:30 - 2:30 PM (CT)

CRS This program illustrates the fundamentals of execution on business ownership interests and the practical issues associated with converting those interests into recovery for the client. **CLE CEU**

Daniel C. Kerrick is an experienced litigator representing creditors of all size, type and geographic origin in Delaware and Pennsylvania. His experience includes preventative legal counseling, comprehensive litigation advice and services, accounts receivable advice and management, and timely and efficient enforcement of judgments. He litigates matters in every court in the State of Delaware, including Chancery Court and Bankruptcy Court. Mr. Kerrick represents a wide variety of clients in contract and UCC actions, complex commercial disputes, corporate fiduciary litigation, business litigation and control disputes. He also represents clients in connection to dissolution and asset recovery. Mr. Kerrick is a published author and speaks regularly about issues affecting creditors' rights and remedies. Areas of Practices: Commercial Bankruptcy, Commercial Litigation, Real Estate.



Hon. Janet Baer



Hon. Paul W. Bonapfel

BKY Perspective from the Bench: Bankruptcy Judges Address Latest Challenges Facing Debtors and Creditors | 2:45 - 3:45 PM (CT)

The judges panel will discuss current trends and offer insights on wide range of issues arising due to COVID and recent developments in bankruptcy law. **CLE**

Hon. Janet Baer is a Bankruptcy Judge in the United States Bankruptcy Court for the Northern District of Illinois-Chicago. She has been on the bench in Chicago since March 2012. Prior to being appointed to the bench, Jan was a restructuring lawyer for over 25 years and involved in some of the most significant chapter 11 bankruptcy cases in the country. The majority of her practice focused on the representation of large publicly held debtors in both restructuring and chapter 11 matters. Jan was a partner at Kirkland & Ellis LLP, Winston & Strawn and Schwartz, Cooper, Greenberger & Krauss. Judge Baer is a member of the ABI and NCBJ Boards, the CARE Advisory Board and the Chicago IWIRC Network Board as well as several committees. She is a frequent speaker for the ABI, ABA, Chicago Bar Association, IWIRC and NCBJ. Judge Baer also regularly acts as the Presiding Judge for the Northern District of Illinois in Naturalization ceremonies.



Hon. (Ret.) Judith K. Fitzgerald



EDUCATION PROGRAM DESCRIPTION AND SCHEDULE

DAY FOUR THURSDAY, MAY 13

Hon. Paul W. Bonapfel has been a United States Bankruptcy Judge for the Northern District of Georgia since 2002. Prior to his appointment, he practiced law in Atlanta, Georgia, with Lamberth, Bonapfel, Cifelli & Stokes, P.A., now known as Lamberth, Cifelli, Ellis & Nason, P.A. As an attorney, Judge Bonapfel represented all types of parties in bankruptcy cases, including consumer and business debtors in liquidation cases, business debtors in reorganization cases, chapter 7 and 11 bankruptcy trustees, creditors' committees, and creditors in both consumer and business cases. Judge Bonapfel is a co-author, with Judge W. Homer Drake, Jr., and Adam M. Goodman, of Chapter 13 Practice and Procedure (Thomson/West). A fellow of the American College of Bankruptcy, he has served as chairperson of the Bankruptcy Sections of the State Bar of Georgia and the Atlanta Bar Association and was a director and president of the Southeastern Bankruptcy Law Institute, which presents an annual seminar on bankruptcy law and procedure. He teaches a course at Mercer Law School in Macon, Georgia, on consumer bankruptcy practice. Judge Bonapfel received his B.A. cum laude from Florida State University in 1972 and his J.D. magna cum laude from the University of Georgia School of Law in 1975, where he was Notes Editor of the Georgia Law Review. He was a judicial law clerk for United States District Judge Wilbur D. Owens, Jr., in Macon, Georgia.

Hon. (Ret.) Judith K. Fitzgerald Retired U.S. Bankruptcy Judge Judith K. Fitzgerald has been blessed with an exciting, challenging and intellectually stimulating career. As a Judicial Law Clerk, Assistant U.S. Attorney, Bankruptcy Judge, Professor of Law, Practitioner at Tucker Arensberg, Arbitrator, Mediator, Author and Expert Witness, she has experienced a wide variety of legal disciplines and administrative responsibilities. Judi is a Professor in the Practice of Law at the University of Pittsburgh School of Law, where she teaches Bankruptcy and Advanced Bankruptcy. She is active in national and local professional organizations including the American Bankruptcy Institute, the Commercial Law League of America, the American Law Institute, the American College of Bankruptcy and the American Inns of Court. Among other offices, she has served as President of the National Conference of Bankruptcy Judges and as Chair of the Bankruptcy Judges Advisory Committee to the Administrative Office of the U.S. Courts. Judi has received numerous awards and recognitions including the American Inns of Court Bankruptcy Alliance Distinguished Service Award and the Commercial Law League's Lawrence P. King Award for Excellence in Bankruptcy. Judi consults and lectures in matters involving trial strategy, evidence, procedure, contracts, bankruptcy and professional responsibility, and participates on several committees and boards dedicated to fostering legal education and improving access to justice. She is a member of professional organizations dedicated to advancing and improving mediation and currently serves as co-chair of the ABI Mediation Education Committee.



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