Mistakes I Made as a Junior Jedi Collector

First Day on The Phones

Not Having All The Information

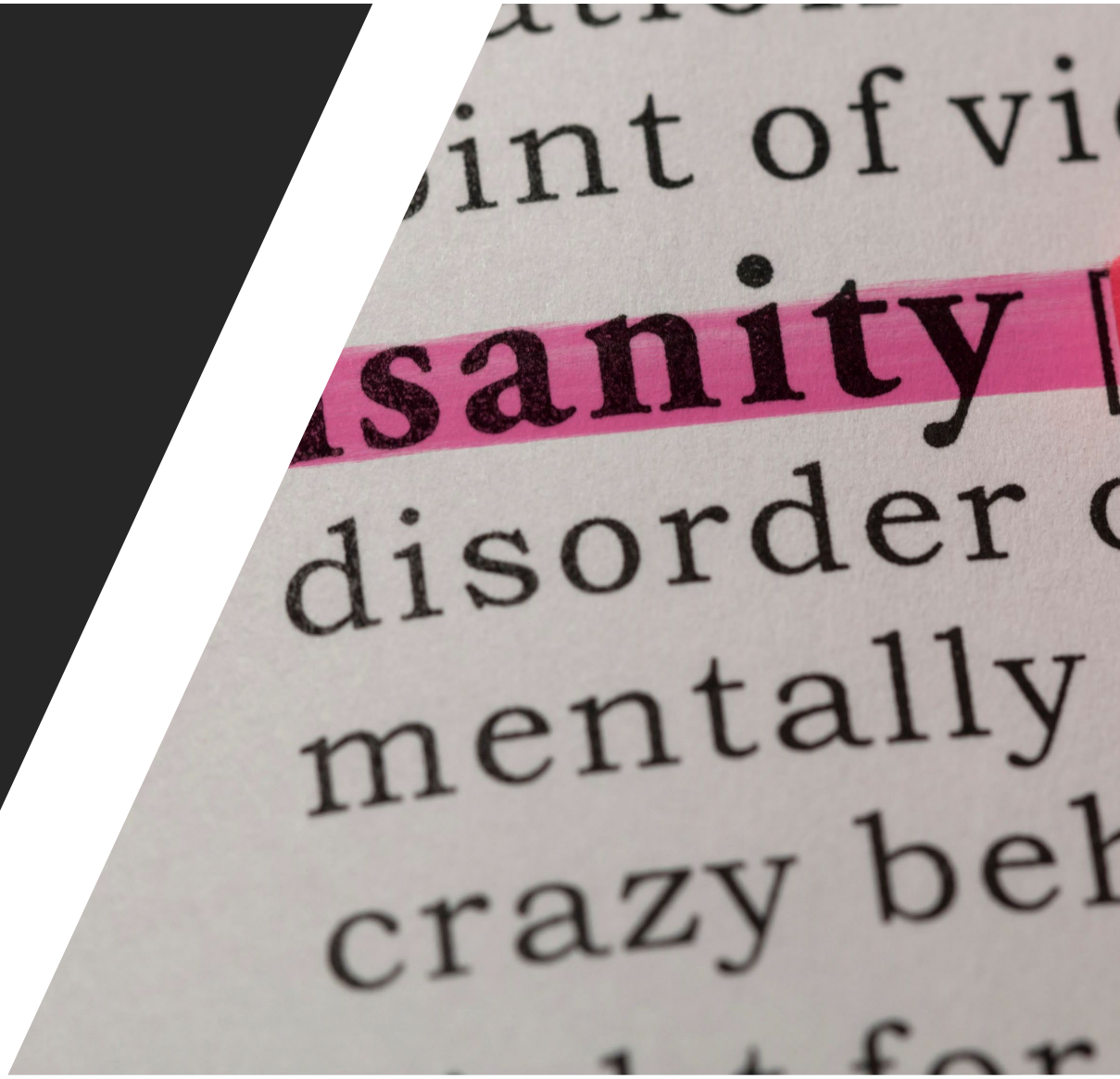
Treating the Debtor Like a Customer

Underestimation of My Influence

Everyone Can Pay

Not Making Timely Decisions

Chasing Broken Promises



Accepting Unrealistic Promises

Choice of Mentor

Questions and Story Time